

Study Plan

Double Degree in International Business with Higher School of Economics (HSE)

Important Rules

- This study plan is designed for students taking part in the Double Degree Program in International Business with Higher School of Economics (HSE) and spending the academic year 2019-20 at HSE. The list of courses to be taken abroad may be subject to changes should the academic offer at HSE be amended.
- Interested students are required to read and understand this study plan and its rules. These are to be considered binding to the successful completion of the double degree program. Changes to the study plan are usually not possible and any request in this sense must be conveyed to the International Development Office, that cannot guarantee its feasibility.
- The listed courses must be taken and passed in the academic year indicated in the scheme (not after). Any possible change must be formally authorized by the Academic Commission.
- During the mobility, students will be subject to the rules of HSE.
- At the end of the a.y. 2018-19, selected students will choose the major in International Management and the electives from this major area specified in the study plan above.
- At the end of the program, if compliant with both LUISS and HSE academic requirements, students will obtain both the Master Diploma in Management (issued by HSE) and the Master's Degree in Management (issued by LUISS).
- Internship during the 2nd year:
 - As listed in the study plan below, students are required to do an internship during the 2nd year as part of their mandatory activities.
 - Any internship completed during the 1st year is valid for the LUISS degree but not for the HSE degree.
 - The internship can be carried out in Russia or elsewhere. However, should students be selected for an internship out of Russia, they are requested to notify the International Development Office.
 - The internship must last at least 8 weeks and be composed by at least 200 working hours.
 - If, after a thorough research, a company internship is not available, students will be provided by HSE with substitute assignments on campus.

Study Plan

1st year at LUISS – a.y. 2018-2019

Course attended at LUISS	SEM	ECTS	Recognition in HSE study plan	ECTS
Quantitative Methods for Management	1	8	Research Seminar: Contemporary Issues in International Business	7
Markets, Regulations and Law	1	6	Elective Y1: Legal Aspects of International Business	4
Financial Reporting and Performance Measurement	1	8	Introduction to Financial and Managerial Accounting	6
Advanced Marketing Management	1	8	International Marketing	5
International Economics	2	6	International Business Research	6
Advanced Corporate Finance	2	6	International Corporate Finance	5
Corporate Strategy	2	8	Strategic Management of International Companies	5
			International Business Consulting	6
Managerial Decision Making	2	6	Foundations of Managerial Economics	4
Organizational Design	2	6	Elective: Corporate Governance of International Companies	4
Second Language Course: Russian	2	4	Valid only for LUISS degree	
TOTAL 1st YEAR				52

2nd year – a.y. 2019-2020 at HSE

Course attended at HSE	SEM	ECTS	Recognition in LUISS study plan	ECTS
Term paper ¹	1	6	ERS Lab	4
Three Elective Courses ²	1	4x3	Two Elective Courses	6+6
World's Business Cultures	2	3	Elective	6
International Business Negotiations		3		
Research Seminar: Contemporary Issues in International Business	1-2	8	Elective	6
Internship		12	Internship	8
Master Thesis	2	24	Final Work	18
TOTAL II YEAR				54

¹ The topic and the HSE supervisor will be chosen as early as possible during Year 1, and the research must begin also then. The completed paper will be submitted and orally discussed during the first semester of Year 2.

² The final list of electives for the a. y. 2019-20 will be confirmed by May 31st, 2019. Among the courses offered in the a. y. 2018/2019: Political Aspects of International Business; International Entrepreneurship; International Business Transactions; International Market Research and Analysis; International Advertising; International Operational and Supply Chain Management; Doing Business in Asia; and International Finance (Advanced).

Thesis and Graduation

- Students will complete their theses during their mobility period at HSE (2019-20) with two supervisors: one from each university.
- Students must respect the thesis procedures and deadlines from both institutions. Each institution will grade the final thesis according to its own standards.
- Students will defend the Master thesis at HSE in June 2020 and at LUISS in July 2020 or in October / November 2020 (depending on the availability of transcript of records). Students are reminded that they are required to comply with the LUISS regular procedure regarding the thesis assignment, registration for the degree exam and upload of the thesis. For further information, please check the [following page](#).
- Students are required to complete all academic activities (including all courses included in the 1st year, to be taken at LUISS) prior to defending the thesis at HSE, which must take place in the Summer graduation session of the a.y. 2019-20 (June 2020).

Grade Conversion

Courses taken at HSE during the a.y. 2019-20 will be transferred to the LUISS degree according to the following grade conversion table:

LUISS grades	HSE grades
30 e lode	10 - 9
30	8
29 – 28	7
27	6
26 – 24	5
23 – 18	4
< 18 fail	3

While every effort will be made to provide students with complete, accurate and timely information, LUISS reserves the right to change, amend, modify or revoke the aforementioned program. LUISS is not responsible for any cancellation or modification due to events beyond its control. If the program is cancelled or modified for these reasons, LUISS will inform all interested students in a timely manner.