

STUDY PLAN

DOUBLE DEGREE IN INTERNATIONAL BUSINESS WITH PARIS DAUPHINE

Master's Degree in Management, major in International Management

1st year at LUISS – a.y. 2017-2018 (track International Management)

Course attended at LUISS	SEM	ECTS	Recognition in DAUPHINE study plan	ECTS
Quantitative Methods for Management	1	8	Valid only for LUISS degree	
International Economics	1	6	Alliances, partenariats cooperations interentreprises et F&A	4
			Puissance publique et économie: l'exemple du secteur culturel	4
			Glob'strat	2
Financial Reporting and Performance Measurement	1	8	Diagnostic financier Information System	2 4
Markets, Regulations and Law	1	6	Droit et relations collectives de travail	4
Advanced Marketing Management	1	8	Valid only for LUISS degree	
Advanced Corporate Finance	2	6		
Corporate Strategy	2	8	Strategic Management	4
			Théories et pratiques des organisations	4
			Projets innovants et changement	2
Managerial Decision Making	2	6	Management stratégique international	2
			Faire de la stratégie à l'ère digitale	4
			Les métiers de stratégie	2
Organizational Design	2	6	Gestion des Ressources Humaines	4
			Comportement organisationnel	4
Second Language Course: French	2	4	Second Language Course (year-long)	
			Stage and report	2
			Entretien en milieu professionnel	0
			Mémoire M1	4
			Business English M1	4
TOTAL 1st YEAR		66		60

2nd year at PARIS DAUPHINE – a.y. 2018-2019

Course attended at DAUPHINE	ECTS	Recognition in LUISS study plan	ECTS
Digital Marketing	2	Major Elective: International and Global Marketing	6
International Brand Management	2		
International Corporate Finance	2	Major Elective: International Finance	6
Project Management Accounting	2		
IS and E-Commerce	5	Elective	6
Innovation Methods	2		
Strategy	6	Elective	6
Organizational Behavior	2	ERS Lab	4
Intercultural Negotiation	2		
Cross-cultural Management	2		
Internship or Apprenticeship	8	Internship or project work	8
Valid only for LUISS degree		Final work	18
Corporate Projects	8	Valid only for Dauphine degree	
Lean Management	2		
Change Management	2		
Consulting Methods	2		
International Law and Field Trip	6		
Project Management	5		
TOTAL 2nd YEAR	60		

Important Rules

- This study plan is designed for students taking part in the mentioned Double Degree Program and spending the academic year 2018-19 at Paris Dauphine.
- Interested students are required to read and understand the study plan and its rules. These are to be considered binding to the successful completion of the double degree program.
- During the mobility, students will be subject to the rules of Paris Dauphine.
- At the end of the program, if compliant with both LUISS and Paris Dauphine academic requirements, students will obtain both the Master of International Business Management and NCT Projects MIB (issued by Paris Dauphine) and the Master's Degree in Management (issued by LUISS).
- As explained in the Call for applications, selected students will be enrolled in the Apprenticeship Track during the mobility at Paris Dauphine. As such, students will combine courses at the partner university with work in a firm. Apprenticeship is compulsory to obtain the Master's Degree issued by Paris Dauphine and, even though Paris Dauphine will provide substantial support, students are the sole responsible to secure an apprenticeship position. For more information, read the [Call for Applications](#).
- During the 1st year, selected students will complete a preparatory thesis in English, based on a literary review, with a LUISS supervisor. This work, which will be recognized in the Paris Dauphine career, will be submitted by April 2018 (TBC).

- Courses at Dauphine will be taught in English.
- Thesis:
 - Students will complete the thesis during their mobility period (2018-19) at Paris Dauphine with a supervisor from LUISS. Besides, they will have a supervisor from Paris Dauphine for the Apprenticeship track.
 - Students will submit the thesis to LUISS and will defend the thesis in Rome according to the standard [graduation procedure](#).
- The academic activities recognized by the partner university will be transferred according to grade conversion tables set up individually by each partner and agreed upon by both LUISS and Paris Dauphine and hereby reported.

LUISS	PARIS DAUPHINE
30 e lode - 30	20 - 16
29	15 - 14
28	13
27	12
26	11,9 - 11,5
25 - 24	11
23 - 18	10,9 - 10
< 18	< 10

While every effort will be made to provide students with complete, accurate and timely information, LUISS reserves the right to change, amend, modify or revoke the aforementioned program. LUISS is not responsible for any cancellation or modification due to events beyond its control. If the program is cancelled or modified for these reasons, LUISS will inform all interested students in a timely manner.